

To all those who are considering to build a home.

My name is Chris Moyer I work as a real estate agent selling luxury properties on the northern Gold Coast, particularly sovereign islands.

In Feb 2012 I bought a block of land in Oyster Cove and decided to get my first home ever built.

I was extremely worried about doing this as I had never built a home before, and had heard many horror stories from people who had bad experiences.

I compared many big name project builders with display homes and a couple of small ones. I initially was going to go with a very prominent project builder, but found the sales people not very upfront nor flexible to my needs especially clarity on pricing. So I decided to go to a small builder who at first promised me what I wanted for my budget only to find the quote almost \$30,000 higher than promised at the beginning. Disgusted with this and very frustrated I went to Palladio Homes to see what they could do.

From the start the sales person looked at my quote from the other builder and told me they could build the home I wanted for a significant amount less with the same finishings. At the time I did not believe it and asked for a quote in writing. The next day they gave me the quote and everything was in there word for word, apple for apple as promised.

Because I was very budget conscious and everything was upfront and honest from the start I went with Palladio.

I was still very nervous about building.

The Palladio staff helped me organize my colors and floor plan at their showroom which I found very helpful, they spent a lot of time answering all my questions.

When the home started to be built the supervisor Paul would call me once a week, explain what was being done and would answer all my questions. He was always available to do a walk through with me. The other thing that made me happy was his attention to detail, one day I found him onsite fixing a window frame something I hadn't noticed a problem with, but he wanted to make sure it was perfect.

The build continued and everything was done as promised. If ever I was not happy about something it was always fixed right away and always had things explained to me in a jargon I could understand.

I moved into my house last week and couldn't be happier with the finishes and service that Palladio gave me during the whole process of building my first home.

I can highly recommend to anyone to use Palladio, you won't be disappointed. And personally I felt fortunate that I used Palladio as some of the money I saved can be used towards a new pool.

Please feel free to contact me if you have any questions about my experience with Palladio
Chris Moyer
0433003244